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# A. N. PIERSON

I N C O R P O R A T E D

W H O L E S A L E

## FLORISTS AND NURSERYMEN

C R O M W E L L ,   C O N N E C T I C U T

# T R A D E P R I C E   L I S T

SPRING 1949

*Members of*

The Conn. Nurserymen's Association

The New England Nurserymen's Association

American Association of Nurserymen



# **A. N. PIERSON, INC.**

WHOLESALE

## **Florists and Nurserymen**

**CROMWELL, CONN.**

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# **TRADE PRICE LIST**

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**Spring 1949**

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Represented by

**E. D. ROBINSON**

**38 South Elm St., Wallingford, Conn.**

**Phone 1428**

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## TO THE TRADE

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Nursery located on Route 9 —

12 miles south of Hartford, Conn.

4 miles north of Middletown, Conn.

*Packing.* Net f. o. b. our shipping point. Packing charges are extra. We make no charge for packing car lot orders in bulk.

*This list cancels all previous lists, and  
Prices are subject to change without notice.*

Orders are accepted on condition that they shall be void should stock become injured by frost or other causes beyond our control. We cannot be responsible for loss caused by damage or delay in transit. If such damage occurs, it must be reported and entered immediately with your local agent of the transportation company.

CLAIMS for error or shortage will be gladly corrected, but we must be notified within TEN DAYS after arrival of the stock. Such claims must be based upon an actual check of material at the time shipment arrives and not after it has been sold or lined out. Positively no claims will be allowed unless we (or the shipper) are notified within 10 days of arrival of the shipment.

*Quantity Discount.* Five to 24 plants furnished at the 10 rate, 25 and up at the 100 rate and 250 at the 1,000 rate.

*Guarantee.* Prices do not include any guarantee of growth whatever.

*Terms.* All accounts are due and payable 30 days from date of invoice. Cash, security, or satisfactory Trade References will be required from unknown parties. Interest at 6% will be charged upon all past due accounts. Cash discounts: 2% 10 days from date of invoice.

Where quantity ordered is of sufficient amount we can arrange for shipment by motor freight at prevailing rates. Our favorable locations make it advantageous for our customers to come with their trucks and take away their purchases.

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### NOTICE

All agreements and contracts are subject to ability of shipper to obtain the necessary manpower to dig and pack material and to priorities on material and transportation which may limit, restrict or make impossible performance thereunder.

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A. N. PIERSON, INC.

Cromwell, Conn.

# EVERGREEN TREES

## ABIES FRASERI

## FRASER'S BALSAM FIR

	10 rate each	100 rate each
18 to 24 in. ....	\$ 1.75	\$ 1.50
2 to 3 ft. ....	2.25	2.00

## CHAMAECYPARIS *pisifera*

## SAWARA CYPRESS

2 to 3 ft. ....	2.00	1.75
3 to 4 ft. ....	2.75	2.50
4 to 5 ft. ....	3.75	3.50

## *pisifera aurea*

## GOLDEN SAWARA CYPRESS

15 to 18 in. ....	1.25	1.00
18 to 24 in. ....	1.75	1.50
2 to 3 ft. ....	2.00	1.75

## *p. filifera*

## THREAD BRANCHED CYPRESS

18 to 24 in. ....	1.75	.....
2 to 3 ft. ....	2.00	1.75
3 to 3½ ft. ....	2.75	2.50

## *p. filifera aurea*

## GOLDEN THREAD CYPRESS

12 to 15 in. ....	1.50	1.25
15 to 18 in. ....	1.75	1.50

## *plumosa*

## PLUME CYPRESS

18 to 24 in. ....	1.75	1.50
2 to 3 ft. ....	2.00	1.75
3 to 4 ft. ....	3.25	3.00

## *p. aurea*

## GOLDEN PLUME CYPRESS

15 to 18 in. ....	1.50	1.25
18 to 24 in. ....	1.75	1.50
2 to 3 ft. ....	2.00	1.75

## *argentea lutescens* DWARF YELLOW PLUME CYPRESS

15 to 18 in. ....	1.50	.....
18 to 24 in. ....	1.75	.....
2 to 2½ ft. ....	2.00	.....

## JUNIPERUS

## *chinensis keteleeri*

## KETELEER JUNIPER

2 to 3 ft. ....	2.75	.....
3 to 4 ft. ....	3.75	3.50
4 to 5 ft. ....	5.00	.....

# JUNIPERUS—continued

		10 rate each	100 rate each
<i>c. pfitzeriana</i>	PFITZER'S SPREADING JUNIPER		
15 to 18 in. ....		2.25	2.00
18 to 24 in. ....		3.25	3.00
2 to 2½ ft. ....		4.25	4.00
<i>c. sargentii</i>	SARGENT'S JUNIPER—BLUE		
18 to 24 in. ....		2.75	.....
2 to 2½ ft. ....		3.25	.....
<i>c. sargentii</i>	SARGENT'S JUNIPER—GREEN		
18 to 24 in. ....		2.75	.....
2 to 2½ ft. ....		3.25	.....
<i>cracovica</i>	POLISH JUNIPER		
2 to 3 ft. ....		1.75	.....
3 to 4 ft. ....		2.00	.....
<i>c. hibernica</i>	IRISH JUNIPER		
2 to 3 ft. ....		1.50	.....
3 to 4 ft. ....		1.75	1.50
<i>horizontalis</i> (Bar Harbor Type)			
18 to 24 in. ....		2.00	.....
2 to 3 ft. ....		2.25	.....
<i>h. glauca</i> (douglasi)	WAUKEGAN JUNIPER		
18 to 24 in. ....		2.00	.....
2 to 2½ ft. ....		2.25	.....
<i>virginiana burki</i>	BURK RED CEDAR		
18 to 24 in. ....		2.25	.....
2 to 3 ft. ....		2.75	2.50
3 to 4 ft. ....		3.75	.....
<i>virginiana cannarti</i>	CANNART JUNIPER		
18 to 24 in. ....		2.25	.....
2 to 3 ft. ....		2.75	.....
<i>virginiana kosteri</i>	KOSTER'S RED CEDAR		
2 to 3 ft. ....		2.50	.....

# *JUNIPERUS*—continued

	10 rate each	100 rate each
<i>virginiana schottii</i>	SCHOTT'S JUNIPER	
18 to 24 in. ....	2.25	.....
2 to 3 ft. ....	2.75	.....
3 to 4 ft. ....	3.75	.....

<i>PICEA excelsa</i>	NORWAY SPRUCE	
3 to 4 ft. ....	2.50	2.25
4 to 5 ft. ....	3.00	2.75
5 to 6 ft. ....	4.00	3.50
6 to 7 ft. ....	5.00	.....

<i>TAXUS cuspidata</i>	SPREADING YEW	
12 to 15 in. ....	2.00	1.75
15 to 18 in. ....	2.50	2.25
18 to 24 in. ....	3.00	2.75

<i>c. browni</i>	BROWN YEW	
12 to 15 in. ....	2.25	2.00
15 to 18 in. ....	2.75	2.50
18 to 24 in. ....	3.25	3.00

<i>c. capitata</i>	UPRIGHT YEW	
15 to 18 in. ....	2.75	2.50
18 to 24 in. ....	3.25	3.00
2 to 2½ ft. ....	4.25	4.00
2½ to 3 ft. ....	6.00	5.50

<i>c. nana</i>	DWARF YEW	
12 to 15 in. ....	2.75	2.50
15 to 18 in. ....	3.50	.....

<i>media halloriana</i>	HALLORAN STRAIN	
12 to 15 in. ....	2.25	2.00
15 to 18 in. ....	2.75	2.50
18 to 24 in. ....	3.75	.....

<i>m. hatfieldi</i>	HATFIELD YEW	
12 to 15 in. ....	2.25	2.00
15 to 18 in. ....	2.75	2.50
18 to 24 in. ....	3.25	3.00

<i>m. hicksi</i>	HICK'S YEW	
12 to 15 in. ....	2.25	2.00
15 to 18 in. ....	2.50	2.25
18 to 24 in. ....	2.75	2.50

*THUYA occidentalis*

## AMERICAN ARBORVITAE

	10 rate each	100 rate each
2 to 3 ft. ....	2.00	1.75
3 to 4 ft. ....	2.75	2.50
4 to 5 ft. ....	3.75	3.50

*occidentalis boothi*

## BOOTH GLOBE ARBORVITAE

12 to 15 in. ....	1.25	1.00
15 to 18 in. ....	1.50	1.25

*o. compacta*

## PARSON'S ARBORVITAE

12 to 15 in. ....	1.25	1.00
15 to 18 in. ....	1.50	1.25

*o. douglasi (spiralis)*

## SPIRAL ARBORVITAE

3 to 4 ft. ....	3.25	3.00
4 to 5 ft. ....	4.25	4.00
5 to 6 ft. ....	5.00	4.50

*o. elegantissima*

## GOLD TIPPED ARBORVITAE

2 to 3 ft. ....	2.00	1.75
3 to 4 ft. ....	2.75	2.50

*o. globosa*

## AMERICAN GLOBE ARBORVITAE

15 to 18 in. ....	1.50	.....
18 to 24 in. ....	1.75	.....

*o. hoveyi*

## HOVEY'S ARBORVITAE

15 to 18 in. ....	1.50	1.25
18 to 24 in. ....	1.75	.....
2 to 2½ ft. ....	2.25	.....

*o. Little Gem*

## DWARF ARBORVITAE

18 to 24 in. ....	1.75	1.50
2 to 2½ ft. ....	2.25	2.00

## DARK AMERICAN ARBORVITAE

(*Thuya occidentalis nigra*)

A very bushy type of very dark green foliage which holds its color well in winter.

	10 rate each	100 rate each
18 to 24 in. ....	1.50	1.25
2 to 2½ ft. ....	2.00	1.75
2½ to 3 ft. ....	2.75	2.50
3 to 4 ft. ....	3.25	3.00

<i>o. pyramidalis</i>	PYRAMID ARBORVITAE	
18 to 24 in. ....	1.50	1.25
2 to 3 ft. ....	2.25	2.00
3 to 4 ft. ....	3.25	3.00

<i>o. reidi</i>	REID ARBORVITAE	
15 to 18 in. ....	1.50	.....
18 to 24 in. ....	2.25	.....

<i>o. rosenthali</i>		
18 to 24 in. ....	2.25	2.00
2 to 3 ft. ....	2.75	.....

<i>o. verveaneana</i>	VERVEANE'S ARBORVITAE	
3 to 4 ft. ....	3.25	.....
4 to 5 ft. ....	4.25	.....

<i>o. wareana</i>	SIBERIAN ARBORVITAE	
2 to 3 ft. ....	2.25	2.00
3 to 3½ ft. ....	3.25	3.00

<i>TSUGA canadensis</i>	CANADIAN HEMLOCK	
15 to 18 in. ....	1.75	1.50
18 to 24 in. ....	2.25	2.00
2 to 3 ft. ....	3.25	3.00
3 to 4 ft. ....	4.25	4.00
4 to 5 ft. ....	6.00	.....

## BROAD LEAVED EVERGREENS

*KALMIA latifolia* (nursery grown)

*MOUNTAIN LAUREL*

	10 rate each	100 rate each
12 to 18 in. ....	2.00	1.75
18 to 24 in. ....	3.25	.....
2 to 2½ ft. ....	4.00	.....
2½ to 3 ft. ....	5.00	.....

*LEUCOTHOE catesbaei*

*DROOPING LEUCOTHOE*

15 to 18 in. ....	1.75	.....
18 to 24 in. ....	2.00	.....
2 to 2½ ft. ....	2.50	.....

*PIERIS japonica*

*ORIENTAL ANDROMEDA*

12 to 15 in. ....	2.00	.....
15 to 18 in. ....	2.50	.....
18 to 24 in. ....	3.00	.....
2 to 2½ ft. ....	4.00	.....

## LINING OUT STOCK TRANSPLANTED

<i>Varieties</i>	<i>Sizes</i>	<i>Times Trans- planted</i>	<i>100 Rate</i>	<i>1000 Rate</i>
Chamaecyparis Filifera	8" to 12"	Once	\$25.00	
Chamaecyparis Magnifica	8" to 12"	Once	35.00	\$300.00
Chamaecyparis Pisifera Aurea	8" to 12"	Once	35.00	300.00
Chamaecyparis Plumosa	8" to 12"	Once	25.00	200.00
Chamaecyparis Plumosa Aurea	8" to 12"	Once	25.00	200.00
Juniperus Depressa Plumosa	8" to 10"	Once	35.00	300.00
Juniperus Hibernica	8" to 12"	Once	25.00	200.00
Juniperus Japonica	8" to 10"	Once	35.00	
Juniperus Pfitzeriana Aurea	8" to 10"	Once	35.00	
Juniperus Sabina Von-Ehron	8" to 10"	Once	35.00	300.00
Juniperus Suecica	8" to 10"	Once	25.00	
Taxus Baccata Repanden's	6" to 8"	Once	25.00	
Taxus Canadensis Stricta	8" to 10"	Once	35.00	300.00
Taxus Cuspidata (Spreading)	8" to 12"	Once	25.00	200.00
Taxus Cuspidata Nana	8" to 12"	Once	30.00	250.00
Taxus C. Browni	8" to 12"	Once	35.00	300.00
Taxus Media	8" to 12"	Once	30.00	250.00
Taxus Media Hallioriana	8" to 12"	Once	35.00	300.00
Taxus Media Hatfieldi	10" to 12"	Once	35.00	300.00
Taxus Media Hicksi	10" to 12"	Once	30.00	250.00
Thuya Occi. Boothi	8" to 12"	Once	30.00	250.00

## LINING OUT STOCK TRANSPLANTED

<i>Varieties</i>	<i>Sizes</i>	<i>Times Trans- planted</i>	<i>100 Rate</i>	<i>1000 Rate</i>
Thuya Occi Doug. Aurea	8" to 12"	Once	\$30.00	\$250.00
Thuya Occi. Doug. Spiralis	10" to 12"	Once	30.00	250.00
Thuya Occi. Elegantissima	8" to 10"	Once	30.00	250.00
Thuya Occi. Globosa	6" to 10"	Once	25.00	200.00
Thuya Occi. Nigra	8" to 12"	Once	30.00	250.00
Thuya Occi. Pyramidalis	8" to 12"	Once	30.00	250.00
Euonymous Radicans Carrieri	10" to 14"	Once	35.00	300.00
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Abies Balsamea	10" to 12"	Twice	\$25.00	\$200.00
Chamaecyparis Plumosa	10" to 12"	Twice	30.00	250.00
Chamaecyparis Plumosa	12" to 15"	Twice	35.00	300.00
Chamaecyparis Plumosa Aurea	12" to 15"	Twice	35.00	300.00
Taxus Cuspidata	6" to 9"	Twice	35.00	300.00
	8" to 12"	Twice	40.00	350.00
Taxus Cuspidata Nana	6" to 10"	Twice	45.00	400.00
Taxus Media Andersoni	6" to 10"	Twice	45.00	400.00
Taxus Media Hatfieldi	8" to 12"	Twice	45.00	400.00
Taxus Media Hicksi	8" to 10"	Twice	35.00	300.00
Taxus Media Hicksi	10" to 12"	Twice	45.00	400.00
Taxus Media Pyramidalis	6" to 10"	Twice	45.00	400.00
Taxus Ovata	6" to 10"	Twice	45.00	400.00
Thuya Occi. Elegantis- sima	8" to 10"	Twice	35.00	300.00

## DECIDUOUS ORNAMENTAL TREES

<i>ACER platanoides</i>		<i>NORWAY MAPLE</i>	
		10 rate each	100 rate each
8 to 10 ft., 1 to 1¼ in. cal.	.....	\$ 2.25	\$ 2.00
10 to 12 ft., 1¼ to 1½ in. cal.	.....	3.75	3.50
<i>p. schwedleri</i>		<i>SCHWEDLER MAPLE</i>	
6 to 8 ft.	.....	2.25	.....
<i>rubrum</i>		<i>RED MAPLE</i>	
10 to 12 ft., 1¾ to 2 in. cal.	.....	4.50	.....
14 to 16 ft., 2 to 2½ in. cal.	.....	7.00	.....
16 to 18., 2½ to 3 in. cal.	.....	10.00	.....
<i>saccharum</i>		<i>SUGAR MAPLE</i>	
8 to 10 ft., 1 to 1¼ in. cal.	.....	2.75	2.50
10 to 12 ft., 1¼ to 1½ in. cal.	.....	3.75	3.50
<i>CERCIDIPHYLLUM japonicum</i>		<i>KATSURA TREE</i>	
6 to 8 ft.	.....	10.00	.....
8 to 10 ft.	.....	12.50	.....
10 to 12 ft.	.....	15.00	.....

## THE DOGWOODS

(Cornus florida and florida rubra)

*In sections where these varieties are hardy, there are no small trees that make a more beautiful appearance than the Dogwoods. Plan to use them wherever possible. Their Spring flowers and Fall foliage are extremely attractive. May be used in either sunny or shaded locations.*

## WHITE FLOWERING DOGWOOD

*CORNUS florida*    *WHITE FLOWERING DOGWOOD*

	<i>B &amp; B</i>	
	10 rate each	100 rate each
8 to 10 ft.	9.00	.....
10 to 12 ft.	11.00	.....
12 to 14 ft.	13.00	.....
8 to 10 ft. clumps (2 to 6 stems)	11.00	10.00
10 to 12 ft. clumps (2 to 4 stems)	13.00	12.00
12 to 14 ft. clumps (2 to 3 stems)	16.00	15.00

*HALESIA tetraptera*

## SILVER BELL

B &amp; B

	10 rate each	100 rate each
10 to 12 ft. ....	3.00	.....
12 to 14 ft. ....	3.50	.....

*MAGNOLIA glauca*

2 to 3 ft. ....	2.75	.....
3 to 4 ft. ....	3.75	.....
4 to 5 ft. ....	5.50	.....
5 to 6 ft. ....	8.00	.....
6 to 8 ft. ....	12.00	.....

*SORBUS aucuparia*

## EUROPEAN MT. ASH

6 to 8 ft. ....	2.25	.....
8 to 10 ft. ....	2.75	.....

## DECIDUOUS ORNAMENTAL SHRUBS

	10 rate each	100 rate each
<i>AZALEA calendulacea</i>	FLAME AZALEA	
18 to 24 in. ....	3.00	.....
2 to 2½ ft. ....	3.50	.....

*mollis*

## CHINESE AZALEA

12 to 15 in. ....	2.00	.....
15 to 18 in. ....	3.00	.....

*poukhanensis*

## KOREAN AZALEA

18 to 24 in. ....	3.00	.....
2 to 2½ ft. ....	4.25	.....

*schlippenbachii*

## ROYAL AZALEA

18 to 24 in. ....	3.50	.....
2 to 2½ ft. ....	4.00	.....

*yodogawa*

## YODOGAWA AZALEA

2 to 2½ ft. ....	4.25	.....
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AZALEA—continued

	10 rate each	100 rate each
<i>viscosa</i>	SWAMP	AZALEA
18 to 24 in. ....	3.00	.....
2 to 3 ft. ....	3.50	.....

ENKIANTHUS *campanulatus*

REDVEIN ENKIANTHUS

2 to 3 ft. ....	3.25	.....
3 to 4 ft. ....	4.25	.....

# FREIGHT RATES\*

Accuracy Not Guaranteed

## NURSERY STOCK:

TREES, SHRUBS, or VINES, roots balled in earth as dug from nursery.

LCL, in boxes or crates, or ball completely burlapped and completely sewed or tied.

CL, Loose or in packages, minimum weight 20,000 pounds, subject to Rule 34.

From CROMWELL, CONN.

To	Differential Rates (See Note)		Standard Rates	
	Carload	Less Carload	Carload	Less Carload
Albany, N. Y.....	...	...	\$ .57	\$ .87
Babylon, L. I., N. Y.....	...	...	.69	1.07
Bakerstown, Pa. ....	...	...	1.00	1.56
Bangor, Me. ....	...	...	.92	1.43
Boston, Mass. ....	...	...	.55	.85
Buffalo, N. Y. ....	...	...	.87	1.35
Burlington, Vt. ....	\$ .79	\$ 1.25	.79	1.25
Chicago, Ill. ....	1.29	2.00	1.33	2.05
Cleveland, O. ....	...	...	1.00	1.57
Cincinnati, O. ....	1.21	1.89	1.25	1.92
Columbus, O. ....	1.12	1.74	1.14	1.78
Concord, N. H. ....	...	...	.65	1.01
Denver, Colo. ....	2.43	3.75	2.43	3.75
Dresher, Pa. ....	...	...	.65	1.01
Dundee, Ill. ....	1.35	2.12	1.39	2.17
Fairview, Pa. ....	...	...	.96	1.50
Fryeburg, Me. ....	...	...	.79	1.22
Harrisburg, Pa. ....	...	...	.78	1.21
Huntington, W. Va. ....	...	...	1.25	1.92
Kansas City, Mo. ....	1.71	2.68	1.75	2.73
Indianapolis, Ind. ....	1.22	1.91	1.26	1.96
Lexington, Ky. ....	...	...	1.39	2.15
Little Silver, N. J. ....	...	...	.61	.96
Louisville, Ky. ....	1.29	2.03	1.33	2.07
Madison, Wis. ....	1.37	2.13	1.40	2.18
Manchester, N. H. ....	...	...	.61	.94
Milwaukee, Wis. ....	1.29	2.00	1.33	2.05
Newport, R. I. ....	...	...	.57	.87
Painesville, O. ....	...	...	.98	1.51
Philadelphia, Pa. ....	...	...	.69	1.07
Pontiac, Mich. ....	1.08	1.69	1.12	1.74
Portland, Me. ....	...	...	.70	1.08
Poughkeepsie, N. Y. ....	...	...	.55	.85
Putney, Vt. ....	...	...	.57	.87
Onarga, Ill. ....	1.33	2.05	1.35	2.11
Rochester, N. Y. ....	...	...	.81	1.26
St. Paul, Minn. ....	1.61†	2.50†	1.64	2.54
St. Louis, Mo. ....	1.44	2.25	1.48	2.29
Schenectady, N. Y. ....	...	...	.57	.91
Shenandoah, Ia. ....	1.75	2.71	1.78	2.76
Syracuse, N. Y. ....	...	...	.72	1.13
Terre Haute, Ind. ....	1.29	2.00	1.33	2.05
Toledo, O. ....	1.05	1.64	1.08	1.69
White Plains, N. Y. ....	...	...	.52	.83
Weiser Park, Pa. ....	...	...	.77	1.18

Note: Differential Rates apply via NYNH&H—CV—GT Rys. Standard Rates apply via other gateways.

† Only applicable when routed via C&NW—CSTPM&CO, GB&W, or Soo Rys.

Rates do not include federal transportation tax 3%.

\*Note: These rates are given to us by the Transportation Company as of August 9, 1948, but are, of course, subject to any revision made by any of the carriers.

## TRUCKLAND RATES (20,000 lbs. minimum load)

Nursery Stock balled and burlapped, approximate truck rates from Connecticut Valley points, to various points as follows, rates given August 20, 1948, but not guaranteed.

Rates given are in cents per 100 pounds.

To	Rate	To	Rate
Albany, N. Y.....	\$ .36	Newport, R. I. ....	\$ .33
Boston, Mass. ....	.36	Philadelphia, Pa. ....	.52
Buffalo, N. Y. ....	.68	Rochester, N. Y. ....	.63
Cleveland, O. ....	.97	Schenectady, N. Y. ....	.38
Fairview, Pa. ....	.76	Syracuse, N. Y. ....	.56

When referring to above rates please remember the above listed points are for direct deliveries. Stock shipped to other points near those mentioned might require transfer and if so these rates would not apply.

# MEMO

# MEMO



